JESB

Volume 9, Number 2 | July-December 2024 | 62-93 | https://doi.org/10.1344/jesb2024.44239

# Chinese SOEs' technological upgrading through OFDI: The impact of political ties and subnational institutions. A survey of literature

Mengchen Suo, TMCD, ODID, University of Oxford (United Kingdom) mengchen.suo@qeh.ox.ac.uk

b https://orcid.org/0009-0006-7606-0116

Xiaolan Fu, TMCD, ODID, University of Oxford (United Kingdom) xiaolan.fu@qeh.ox.ac.uk

b https://orcid.org/0000-0002-6176-6339

### How to cite

Suo, Mengchen, and Xiaolan Fu. 2024. "Chinese SOEs' technological upgrading through OFDI: The impact of political ties and subnational institutions. A survey of literature." *Journal of Evolutionary Studies in Business* 9(2): 62-93. https://doi.org/10.1344/jesb2024.44239.

Received: 14 October 2023 | Accepted: 1 April 2024 | Published: 1 July 2024 Corresponding author: **Mengchen Suo** | mengchen.suo@qeh.ox.ac.uk .

This is an Open Access article distributed under the terms of the Creative Commons Attribution-Non-Commercial-No Derivatives License (http://creativecommons.org/licenses/by-nc-nd/4.0/), which permits non-comercial re-use and distribution, provided the original work is properly cited, and is not altered or transformed in any way.

COPE Committee on Publication Ethics Creative Commons License 4.0

Online ISSN: 2385-7137 http://revistes.ub.edu/index.php/JESB Volume 9, Number 2 | July-December 2024 | 62-93 | https://doi.org/10.1344/jesb2024.44239

### Chinese SOEs' technological upgrading through OFDI: The impact of political ties and subnational institutions. A survey of literature

#### Abstract

This paper presents a systematic literature review on the relationship between outward foreign direct investment (OFDI) and technological upgrading in Chinese state-owned enterprises (SOEs), emphasizing the moderating role of political ties and subnational institutions. Analyzing 51 core papers from 2011 to 2022, the study synthesizes key theories on how political ties influence Chinese SOEs' technological upgrading through OFDI. It also finds that political ties affect motivations and resources of SOEs with various types of state ownership and thus affect their OFDI strategies and innovation capabilities. This research further explores the impact of subnational institutions and their interactions with political ties. The findings underscore the perspective that subnational institutions shape a firm's learning capability, and their impact is moderated by SOEs' political ties. Finally, the study identifies key issues in SOEs' technological upgrading through OFDI and offers valuable insights for policymakers and SOE managers. Future research directions are outlined to understand the impact of OFDI on the technological upgrading of Chinese SOEs.

**Keywords**: outward foreign direct investment, state-owned enterprises, technological upgrading, innovation, political ties, subnational institutions

### Actualització tecnològica de les empreses estatals xineses mitjançant la inversió directa estrangera: l'impacte dels vincles polítics i les institucions subnacionals. Una anàlisi de la literatura

#### Resum

Aquest article presenta una revisió sistemàtica de la literatura sobre la relació entre la inversió directa estrangera (OFDI) i l'actualització tecnològica a les empreses estatals xineses, posant èmfasi en el paper moderador dels vincles polítics i les institucions subnacionals. Analitzant 51 articles bàsics del 2011 al 2022, l'estudi sintetitza teories clau sobre com les relacions polítiques influeixen en l'actualització tecnològica de les empreses estatals xineses a través de l'OFDI. També constata que els llaços polítics afecten les motivacions i els recursos de les empreses estatals amb diversos tipus de propietat estatal i, per tant, afecten les seves estratègies d'OFDI i les seves capacitats d'innovació. Aquesta recerca explora més l'impacte de les institucions subnacionals i les seves interaccions amb els vincles polítics. Les troballes subratllen la perspectiva que les institucions subnacionals configuren la capacitat d'aprenentatge d'una empresa i que el seu impacte està moderat per les relacions polítiques de les empreses estatals. Finalment, l'estudi identifica qüestions clau en l'actualització tecnològica de les empreses públiques mitjançant l'OFDI i ofereix informació valuosa per als responsables polítics i els gestors de les empreses públiques. Es descriuen futures direccions de recerca per entendre l'impacte de l'OFDI en l'actualització tecnològica de les empreses estatals xineses.

**Paraules clau**: inversió estrangera directa exterior, empreses estatals, actualització tecnològica, innovació, vincles polítics, institucions subnacionals

# Actualización tecnológica de las empresas estatales chinas a través de la inversión directa extranjera: el impacto de los vínculos políticos y las instituciones subnacionales. Un estudio de la literatura

#### Resumen

Este artículo presenta una revisión sistemática de la literatura sobre la relación entre la inversión extranjera directa (OFDI) en el exterior y la modernización tecnológica en las empresas estatales chinas (SOEs), enfatizando el papel moderador de los vínculos políticos y las instituciones subnacionales. Al analizar 51 artículos básicos de 2011 a 2022, el estudio sintetiza teorías clave sobre cómo los vínculos políticos influyen en la actualización tecnológica de las empresas estatales chinas a través de la OFDI. También se concluye que los vínculos políticos afectan las motivaciones y los recursos de las empresas estatales con diversos tipos de propiedad estatal y, por lo tanto, afectan sus estrategias de OFDI y sus capacidades de innovación. Esta investigación explora más a fondo el impacto de las instituciones subnacionales y sus interacciones con los vínculos políticos. Los hallazgos subrayan la perspectiva de que las instituciones subnacionales dan forma a la capacidad de aprendizaje de una empresa y su impacto es moderado por los vínculos políticos de las empresas estatales. Por último, el estudio identifica cuestiones clave en la modernización tecnológica de las empresas estatales a través de la OFDI y ofrece información valiosa para los formuladores de políticas y los administradores de las empresas estatales. Se esbozan futuras líneas de investigación para comprender el impacto de la OFDI en la modernización tecnológica de las empresas estatales chinas.

Palabras clave: salida de inversión extranjera directa, empresas estatales, modernización tecnológica, innovación, vínculos políticos, instituciones subnacionales

中国国有企业对外直接投资驱动技术升级:政治关联的影响

### 摘要

本文通过系统性文献分析,深入探讨中国国有企业(SOEs)的对外直接投资(OFDI)与技术升级之间的内在联系,同时着重分析政 治关联和次国家政府的调节作用。通过对2011年至2022年间发表的51篇核心论文的细致梳理,本研究整合了政治关联如何通过对 外直接投资影响中国国有企业技术升级的关键理论。研究发现,政治关联通过影响不同类型国有企业的动机和资源,进而作用于其 对外直接投资战略和创新能力。此外,本研究进一步剖析了次国家政府的影响及其与政治关联的交互作用。研究结果揭示,次国家 政府在塑造企业学习能力方面发挥了重要作用,而这种作用会受到国有企业政治关联的调节。最后,本研究识别了国有企业在通过 对外直接投资实现技术升级过程中面临的关键问题,并为政策制定者和国有企业管理者提供宝贵的实践指导。同时展望了未来研究 方向,旨在更深入地理解对外直接投资对中国国有企业技术升级的影响。

关键词:对外直接投资;国有企业;技术升级;创新;政治关联;次国家政府

# Introduction

Outward Foreign Direct Investment (OFDI) has served as a significant "springboard" enabling developing countries to achieve technological upgrading over many decades (Buckley et al. 2016; Luo and Tung 2007; Mathews 2006). Several scholars have employed theories such as Organizational Learning (Jiang, Luo, and Zhou 2020; Fu, Hou, and Liu 2018: Thakur-Wernz and Samant 2019; Yuan, Pangarkar, and Wu 2016), the Springboard Perspective (Luo and Tung 2007), and the Linking, Leveraging, and Learning (LLL) paradigm (Mathews 2006) to illustrate how Emerging Market Multinational Enterprises (EMNEs) may harness OFDI. EMNEs can then acquire advanced knowledge and bolster their innovation capabilities, thereby fostering technological progress. Chinese OFDI, due to its enormous scale, has garnered significant attention. As indicated by UNCTAD (2022), despite the adverse conditions of a global pandemic, China maintained its status as one of the primary global investors in 2021, with an investment totaling \$145 billion. By the end of 2021, nearly 28,600 Chinese companies had established approximately 46,000 overseas companies in 190 different countries and regions worldwide through OFDI (MOFCOM 2022).

Chinese enterprises (SOEs) state-owned constitute significant contributors to Chinese OFDI. In 2021, SOEs' OFDI represented 51.6% of the non-financial OFDI stock in China (MOFCOM 2022). Currently, these enterprises serve as vital components of the Chinese economy. For instance, the profits of stateholding enterprises accounted for approximately 26% of profits generated by large-scale industrial enterprises in 2021 (NBS 2022). SOEs have also been instrumental in China's economic development as policy tools

(Lin 2021; Fang et al. 2023), particularly in enhancing China's innovation capabilities. Ranked 11th on the Global Innovation Index and first among the upper-middle-income countries (WIPO 2022), China aspires to establish itself as a global innovation powerhouse. In 2022, China's R&D expenditure was \$443 billion, constituting 2.55% of its GDP. Furthermore, it aims to augment its R&D expenditure to 7% of its GDP during its 14th Five Year Development period (China Daily 2023). Consequently, the Chinese government has also impelled SOEs to prioritize innovation development, especially in burgeoning fields technologies like green and advanced manufacturing (China Daily 2022).

Bearing the strategic policy burden, many SOEs have chosen to acquire strategic assets, such as technology and brands, through OFDI to build long-term competitiveness and enhancetheir innovative capacities (Cui, Meyer, and Hu 2014; Li, Anwar, and Peng 2022; Ramasamy, Yeung, and Laforet 2012; Rudy, Miller, and Wang 2016). Therefore, understanding the technological upgrading of Chinese SOEs through OFDI is of utmost importance.

This paper thoroughly reviews previous literature from three distinct perspectives: Firstly, this research analyses how past studies discuss the overall influence of political ties on OFDI's innovation-enhancing effect on Chinese SOEs. Political ties of a firm encompass a range of institutional and personal relationships that firms maintain with governmental authorities (Chen, Li, and Fan 2018; Kotabe, Jiang, and Murray 2011; Su et al. 2021; Sun, Mellahi, and Wright 2012). Given that Chinese SOEs are deeply embedded in political ties at both the institutional and individual levels, these ties play a significant role in shaping the impact of OFDI within SOEs.

Secondly, this study adopts a nuanced view to

assess how prior research investigates the impact of political ties on different types of SOEs. It is essential to note that Chinese SOEs are not monolithic entities, and their political ties can vary based on the government levels with which they are affiliated (Li, Cui, and Lu 2014). Thus, this study explores how previous scholars have discussed the impact of political ties on the OFDI strategies and innovation capabilities of central SOEs and local SOEs, contributing to a more profound understanding of the influence of political ties on different Chinese SOEs' technological upgrading.

65

Thirdly, this research explores how existing studies investigate the impact of subnational institutions and their interplay with political ties on SOEs' technological upgrading through OFDI. The institutional environment at the subnational level in China is highly diverse, significantly influencing local firms' political ties and strategies (Wu and Chen 2014; Yang 2018). Previous scholars have also called for more research on the impact of subnational institutions on EMNEs (Chen, Li, and Shapiro 2015; Li et al. 2018; Liu and Yu 2018; Meyer and Peng 2016). Therefore, this study deepens the discussions on the impact of political ties and responds to the call for further investigation of the role of subnational institutions.

This paper enriches the existing body of literature on OFDI and the performance of Chinese multinational enterprises (MNEs). While previous research has conducted literature reviews on the internationalization and innovation of MNEs (Christofi et al. 2019; Cui et al. 2022; Du, Zhu, and Li 2023; Papanastassiou, Pearce, and Zanfei 2020), few have focused narrowly papers on the internationalization of Chinese SOEs and their innovation performance. For instance, Cui et al. (2022) present a broad literature review on the

performance outcomes of EMNEs' OFDI, focusing not only on economic outcomes like profitability, stock market performance, and innovation performance, but also on noneconomic outcomes such as job creation and corporate social responsibility. While Du, Zhu, and Li (2023) concentrate specifically on innovation performance in their systematic literature review, they assess studies spanning pre-internationalization the stage, the internationalization entry stage, and the postinternationalization stage. Moreover, Papanastassiou, Pearce, and Zanfei (2020) offer a comprehensive review of the literature on MNEs' internationalization of R&D over the past 50 years, and Christofi et al. (2019) perform a systematic literature review on technological innovation through cross-border M&As. In contrast to these prior studies, this paper fills the gap by providing a more focused literature review on Chinese MNEs, particularly SOEs. Thus, this paper enriches the discussion on the internationalization of state-owned MNEs.

Furthermore, by examining how previous studies have analyzed the effect of political ties from both broad and nuanced perspectives, this paper contributes to а comprehensive understanding of political ties' impact on Chinese MNEs. This is a crucial aspect of the dynamic between OFDI and MNE performance in the context of China. Although many studies have examined the impact of political ties on MNEs' OFDI strategies and innovation activities (Boateng et al. 2022; Ciabuschi, Kong, and Su 2017; Du, Boateng, and Newton 2016; Su et al. 2021; 2020; D. Wang et al. 2022), few have focused on the effects of OFDI. One such effect is firms' technological upgrading. Moreover, this paper also highlights the major issues identified in previous literature in the internationalization and technological upgrading of Chinese SOEs. Consequently, this paper not only enhances the theoretical understanding of political ties, but also provides practical implications for policymakers and managers to leverage political ties in SOEs' OFDI and innovation activities.

In the following section, this paper outlines the methodology employed to conduct the literature review, followed by a thematic analysis of the results derived from the review. The paper culminates with a discussion on future research, policy and managerial implications, and research limitations.

# **Research method**

This study employs a systematic literature review approach and thematic analysis in the examination of selected literature. The systematic literature review approach is a wellbusiness established method in and management research (Kuckertz and Block 2021; Paul and Criado 2020). It allows for comprehensive discussions on specific themes, synthesizing existing studies, identifying research gaps, and suggesting future research directions. Furthermore. the systematic literature review is an excellent tool for addressing specific research questions as it offers a comprehensive, transparent, and objective knowledge base derived from prior literature (Clark et al. 2021).

The reviewed literature in this paper was selected from journals with 3 stars and above on the 2021 ABS journal lists such as *International Business Review, Journal of Business Research, Journal of International Business Studies, Journal of World Business, Industrial and Corporate Change,* and *Review of Quantitative Finance and Accounting.* Some journals that are rated below 3 but are relevant to the study of Chinese multinationals such as *China Economic Review* and *China & World Economy* are also included. All the journals are selected from fields such as economics, international business, innovation, strategy, management, and other relevant fields of social sciences.

We used the Web of Science (WoS) to search for relevant literature in academic journals. The keywords were selected based on a preliminary keyword search of relevant papers. The research keywords are divided into six groups: 1) China; 2) OFDI; 3) upgrading; 4) political ties; 5) central SOEs vs local SOEs; 6) subnational institutions. The research keywords for each group are presented in Table A1 in the Appendix. In particular, core research groups ("China," "OFDI," and "upgrading") are included in every search and are combined with each research group ("political ties," "central SOEs vs local SOEs," and "subnational institutions") respectively. For example, when researching literature regarding political ties, keywords are selected from research groups "China," "OFDI," "upgrading," and "political ties". The research period is from 2011 to 2022.

At first, keywords for each group were generally identified in the "General Research" column in Table A1 in the Appendix. Then, more alternatives of keywords for each group (Table A1 "Alternatives" column) are added; these are based on the results of general research keywords. In particular, when combining the research theme "central SOEs vs local SOEs" with the core research groups, only 6 relevant papers were selected from the WoS database. To obtain more papers relating to the theme of "central SOEs vs local SOEs," research keywords were further broken into two groups of research: 1) "central SOEs vs local SOEs," "China," and "upgrading"; 2) "central SOEs vs local SOEs," "China," and "OFDI". After the breakdown, 84 papers that relate to "central SOEs vs local SOEs" were identified.

After evaluating the relevance of the papers

based on their titles and abstracts, 116 papers were selected on the subject of "political ties," 84 papers on "central SOEs vs local SOEs," and 88 papers on "subnational institutions". These papers were subsequently assigned relevance scores ranging from 1 to 4, based on their relevance to research questions, with higher scores indicating greater relevance. Bv considering the assigned scores for each paper and tracing their citations, we thoroughly read and reviewed 51 core papers that were most relevant to our literature survey. Detailed statistics for each selection process are provided in Table 1 below. These 51 core papers used for analysis in the paper are listed in Table A2 in the Appendix. Additionally, other papers with lower relevance scores have contributed to the theoretical framework and contextual understanding of our research topic.

analysis on three distinct topics: 1) The influence of political ties on the technological upgrading effect of OFDI in SOEs; 2) How the impact of political ties differs among SOEs with various types of state ownership; 3) How subnational institutions affect SOEs' OFDI and innovation capabilities and how their influences interact with political ties.

# The impact of OFDI on a firm's technological upgrading

Existing research suggests that EMNEs have different investment goals than MNEs from developed countries. While **MNEs** from developed countries invest abroad to exploit Ownership-specific advantages their (0), advantages Location (L), and Internationalizationadvantages (I) in line with the OLI framework (Dunning 2001), EMNEs primarily invest overseas to bolster their competitive advantages (Cui and Jiang 2012; Cui, Meyer, and Hu 2014; Du and Luo 2016). As a result. EMNE research concentrates on how firms can leverage OFDI to acquire advanced knowledge, enhance their innovation capability, and ultimately contribute to their technological advancement. For instance, organizational

# **Received Wisdom**

67

In this section, we initially present an overview of prior literature addressing OFDI's impact on a firm's technological upgrading in emerging countries. Subsequently, we provide a thematic

<b>TABLE 1.</b> THE NUMBER	OF PAPERS DURING T	THE SELECTION PROCESS
----------------------------	--------------------	-----------------------

Research group	Initial selection (Relevancy based on titles and abstracts)	Assigned Scores 3 & above	Core Literature
Political ties	116	81	35
Central SOEs vs local SOEs	84	52	8
Subnational institutions	88	48	8
Total	288	181	51

Source: Own elaboration

learning theories propose that OFDI enables EMNEs to broaden their knowledge base and amplify their innovation capability via avenues such as demonstration, competition, labor mobility, and industrial linkage (Fu, Hou, and Liu 2018; Jiang, Luo, and Zhou 2020; Thakur-Wernz and Samant 2019). The springboard perspective posits that **EMNEs** acquire advanced technology and know-how through OFDI to overcome latecomer disadvantages and upgrade their competitive standing (Luo and Tung 2007). The Linking, Leveraging, and Learning (LLL) paradigm demonstrates that outward-oriented EMNEs can augment their learning capacity by repeatedly linking and leveraging resources in foreign markets (Mathews 2006).

Focusing specifically on how OFDI impacts a firm's performance related to technological upgrading, existing research has examined outcomes such as innovation performance (Anderson, Sutherland, and Severe 2015; Fu, Hou, and Liu 2018; Piperopoulos, Wu, and Wang 2018; C. Wang et al. 2022), reverse knowledge transfer (Ciabuschi, Kong, and Su 2017; Su et al. 2021; 2020), and productivity (Chen 2018; Chen, Tian, and Yu 2019; Cozza, Rabellotti, and Sanfilippo 2015; Haiyue and Manzoor 2020; Li et al. 2017). These studies also reveal important moderating factors that influence the impact could of OFDI's technological upgrading on firms. These factors range from firm-level characteristics such as absorptive capacity and international experience to contextual-level aspects including the developmental stage of host countries and the organizational distance between home and host countries (Anderson, Sutherland, and Severe 2015; Fu, Hou, and Liu 2018; Su et al. 2021; 2020).

Due to their large scale and rapid growth rate, Chinese EMNEs have attracted considerable scholarly attention. Previous research has examined the impact of OFDI on the performance of Chinese EMNEs, encompassing financial performance (Boateng et al. 2022; Du, Boateng, and Newton 2016; Haiyue and Tu et al. 2021), firm Manzoor 2020; productivity (Chen, Tian, and Yu 2019; Cozza, Rabellotti, and Sanfilippo 2015; Guo and Clougherty 2022; Haiyue and Manzoor 2020; Li et al. 2017), and innovation performance (Yuan, Pangarkar, and Wu 2016; Cuervo-Cazurra and Rui 2017; Fu, Hou, and Liu 2018; Piperopoulos, Wu, and Wang 2018). However, among these studies, only a few have focused specifically on the impact of OFDI on Chinese SOEs (Anderson, Sutherland, and Severe 2015; Boateng et al. 2022; Du, Boateng, and Newton 2016; Li et al. 2017; Tu et al. 2021). Given that SOEs play a major role in implementing China's national innovation strategies and hold a significant position in the Chinese economy, it is crucial to deepen our understanding of OFDI's impact on the technological upgrading of Chinese SOEs.

# The overall impact of political ties

In this paper, we align with most studies in defining SOEs as companies where the majority of ownership is held by the state (Bruton et al. 2015; Estrin et al. 2016). The political ties of Chinese SOEs exist at both the organizational and individual levels. At the organizational level, SOEs are managed by various state agencies such as the State-Owned Asset Supervision and Administration Commission (SASAC). Established in 2003 under the State Council, SASAC governs SOEs and ensures that they operate under governmental guidance (Wang 2014). At the individual level, SOE executives in China act as "quasi-officials." Given their role as key decision-makers in SOEs and the fact that their career paths can straddle both business and government (Beck and Brødsgaard 2022; Hu and Xu 2022), SOE strategies are inevitably affected by

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

governmental influences. Therefore, political ties at both organizational level and individual level have significant impacts on the OFDI strategies of Chinese SOEs, and consequently on the effects of OFDI.

Previous literature has utilized various theories to discuss the impact of political ties on Chinese SOEs' OFDI, with the majority of studies examining this impact from the perspective of institutional theory. The main departure from their arguments is that institutions are "the rules of the game" (North 1990), so that firm performance is shaped by the institutional environment in which they are embedded (Tu et al. 2021). In particular, this approach argues that firms' strategic decisions are bounded by institutional constraints and incentives. Firms need to conform to institutional pressures to maintain their institutional legitimacy to survive in their home countries, which affects the motivations for firm behaviors (Du, Boateng, and Newton 2016; Lee, Xiao, and Choi 2021; Su et al. 2020). In China's context, state ownership is an important organizational level political tie for SOEs, which makes their strategic decisions bounded by governmental preferences. Therefore, SOEs need to respond to the institutional pressures from governments when engaging with OFDI activities. For example, SOEs are expected fulfil to government demands by achieving political and societal goals through OFDI, such as resourceseeking or enhancing innovation capacity for national competitiveness (Amighini, Rabellotti, and Sanfilippo 2013; Li, Anwar, and Peng 2022; Li et al. 2017; Su et al. 2020).

On the other hand, some studies also focus on the "regulatory" perspective of institutions (Scott, 2013) and point out that Chinese SOEs receive more home-government institutional support than private-owned enterprises (POEs) in OFDI, due to political ties (Boateng et al. 2022; Fu, Hou, and Liu 2018; Yan et al. 2018; Zhou et al. 2015). The preferential government policy support can serve as an institutional advantage for SOEs by reducing business costs and uncertainty when investing abroad, generating positive returns for the SOEs (Anderson, Sutherland, and Severe 2015; Boateng et al. 2022; Han et al. 2018; Wang and Liu 2022).

research However, not much empirical supports the positive government policy impact on SOEs' OFDI (Anderson, Sutherland, and Severe 2015; Boateng et al. 2022; Fu, Hou, and Liu 2018). For example, Anderson, Sutherland, and Severe (2015) find that SOEs, even with R&D budget support for acquiring strategic overseas. do not exhibit better assets innovation performance than POEs. Their understanding is that SOEs do not invest their R&D expenditure wisely. Fu, Hou, and Liu (2018) also highlight that, despite receiving substantial subsidies and tax incentives. Chinese SOEs still suffer from the inefficiencies of the former centrally planned economy, hindering their innovation performance.

Furthermore, studies on the resource-based view emphasize that SOEs' activities are affected by their resource providers: home governments. This approach suggests that while political ties enable SOEs to receive resources from governments, they also lead to a dependence on these resources, which may not be transferable to host countries and could reduce adaptability to overseas market competition. Market competition could benefit firm's performance because it could а incentivize firms to enhance their performance to survive in fierce competition. However, with the dependence on home government resources, SOEs are less likely to benefit from competition through OFDI (Huang et al. 2017; Li et al. 2017; Li, Anwar, and Peng 2022; C.

### Wang et al. 2022).

Both institutional theory and the resourcebased view also address the legitimacy issues of SOEs in host countries, which are widely discussed in previous literature and could impede the integration and reverse knowledge transfer of SOEs. On the one hand, the institutional pressure from home governments and the resource dependence on government support drive SOEs to prioritize political goals over commercial goals in OFDI. Therefore, SOEs are more likely to be perceived as political actors in host countries (Boateng et al. 2022; Cui and Jiang 2012; Li and Oh 2016; Li et al. 2017; Su et al. 2021; Tu et al. 2021). C. Wang et al. (2022) highlights that the legitimacy issue is especially serious when there is a large institutional misfit between home countries and host countries.

On the other hand, the lack of legitimacy can negatively affect the integration of SOEs with local communities, impacting knowledge learning and transfer from host countries. For example, SOEs reduce their may internationalization activities and commitments in host countries due to discrimination (Cuervo-Cazurra and Li 2021). Besides, the lack of trust between Chinese SOEs and local communities can hinder SOEs' knowledge learning (Ciabuschi, Kong, and Su 2017; Su et al. 2021), as trust is vital for reducing uncertainties in knowledge transfer (Johanson and Vahlne 2009).

Other theoretical approaches used in prior research highlight how political ties affect SOEs' innovation capabilities, particularly through the interactions between headquarters (HQs) in home countries and their foreign subsidiaries in host countries. The principal-agent conflicts in agency theory suggest that there could be potential misalignment between the state's political and societal objectives and firms' commercial goals of profit maximization. Therefore, state ownership could be a source of agency conflict (Boateng et al., 2022; Shleifer 1998; Zhu, Tse, and Li 2019). For example, Xu et al. (2023) shows that conflicting objectives between state and SOEs divert SOEs' attention from economic goals and impair their implementation of R&D strategies in internationalization.

In addition, Su et al. (2020) investigates the principal-agent conflicts between HQs and their foreign subsidiaries. They demonstrate that HQs with political ties in China are motivated by government's expectation of enhancing innovation capability, while foreign subsidiaries may want to pursue their own interests. Such mixed motivation could inhibit the reverse knowledge transfer between foreign subsidiaries and HQs, since the demand from HQs for knowledge transfer is strong, and the willingness of foreign subsidiaries is weak.

Ciabuschi, Kong, and Su (2017) use the learning perspective to investigate how "political embeddedness" influences the reverse knowledge transfer from foreign subsidiaries to HQs. They found that "political embeddedness" impairs the absorptive capacity of SOEs, as they inherit a "hierarchical and bureaucratic" management structure from governments, which reduces organizational efficiency and flexibility. Consequently, SOEs face challenges in attracting and retaining top talent, especially international talent, making it difficult for them to absorb advanced knowledge transferred from foreign subsidiaries.

Drawing from parenting theory, Su et al. (2021) emphasizes the core role of HQs to allocate resources and manage inter-organizational knowledge flow. They indicate that the political ties of HQs could complicate their parenting role, as they need to prioritize government goals of enhancing national innovation

Journal of Evolutionary Studies in Business | eISSN: 2385-7137 Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239 competitiveness over creating values for the entire companies. For example, they argue that political ties bring much location-bound managerial knowledge in home countries and reduce their incentives to develop non-locationbound firm-specific assets, limiting their capacity in internationalization and in further undertaking reverse knowledge transfer from foreign subsidiaries.

# The impact of different types of state ownership

Recent studies advocate for a more nuanced understanding of political ties' impact by examining various types of SOEs (Li, Xia, and Zajac 2018; Li et al. 2023). SOEs are not a homogenous group. Different SOE types have varied political ties with their home governments, influencing their internationalization strategies and innovation performance (Kwak, Chang, and Jin 2023; Li, Cui, and Lu 2014; Lin 2021; D. Wang et al. 2022; Xia et al. 2014). A crucial method for investigating this impact involves comparing central and local SOEs, governed at different government levels and possessing unique ownership-based political ties. These distinct governmental affiliations carry significant implications for both central and local SOEs in their motivations and resources (Li, Xia, and Zajac 2018; Li, Cui, and Lu 2014; Li et al. 2023; D.Wang et al. 2022).

For differences in motivations, institutional theory argues that firms face isomorphic pressures to conform to the norms and expectations of the institutional environment in which they are embedded (DiMaggio and Powell 1983; Cui and Jiang 2012; North 1990). Facing institutional pressures from the central government, Chinese central SOEs are more inclined to prioritize the central government's strategic goals (Fang et al. 2023; Li, Xia, and Zajac 2018; Li, Cui, and Lu 2014; Lin, Fu, and Fu 2021). In contrast, local SOEs, governed by local governments, face fewer obligations to national strategic objectives and are more driven to achieve commercial objectives, since the revenues of local SOEs are important sources to alleviate fiscal pressure for local governments (Li, Xia, and Zajac 2018; Li, Cui, and Lu 2014).

Regarding resource differences, while SOEs are thought to receive superior resource support from home governments compared to POEs, research shows that the level of governmental support varies between central and local SOEs. Generally, due to the central government's larger resource capacity, central SOEs not only receive more favorable treatment, including privileged support and protections, but also enjoy superior access to financial and informational resources, policy support, and government-backed networks compared to local SOEs (Fang et al. 2023; Kwak, Chang, and Jin 2023; Li, Xia, and Zajac 2018; Li et al. 2018; Li et al. 2023; Lin, Fu, and Fu 2021).

The differences in resource support between central and local SOEs also influence their motivations. From the perspective of resource dependence theory (Deng, Yan, and Van Essen 2018; Oliver 1991; Pfeffer and Salancik 2003; Xia et al. 2014), compliance is an adaptation strategy that firms can use to cope with external constraints they face from powerful social actors who provide them with resources. Given that central SOEs depend on resources from the central government and local SOEs on those from local governments, central SOEs typically align with the central government's political objectives, whereas local SOEs are more likely to pursue the commercial objectives of local governments (Li, Cui, and Lu 2014).

The variances in motivations and resources between central and local SOEs also have implications for their OFDI strategies and innovation capabilities. Regarding the implications of OFDI strategies, previous literature indicates that local SOEs exhibit a stronger market orientation in their OFDI strategies compared to central SOEs. With fewer resources from local governments and less protection from the central government, yet burdened by local fiscal responsibilities, local SOEs tend to pursue more commercial objectives in their overseas investments than central SOEs (Li, Cui, and Lu 2014; Li et al. 2023; D. Wang et al. 2022). Furthermore, local SOEs enjoy greater managerial autonomy, leveraging their interdependent relationships with local governments for operational flexibility (Li et al. 2023). In contrast, central SOEs face more restrictive regulatory approvals from the central government. Therefore, their overseas activities are largely constrained by the central government (Huang et al. 2017; Li, Cui, and Lu 2014; Yan et al. 2018).

This stronger market orientation and greater managerial autonomy enable local SOEs to adapt more effectively to global market competition (Li, Cui, and Lu 2014). Market stakeholders drive the demand for innovation through competition, pressuring firms to innovate (Li, Xia, and Zajac 2018; Li, Cui, and Lu 2014). Additionally, competition from overseas motivates rivals emerging market multinationals to boost their innovation capacity and quickly catch up with global leaders (Piperopoulos, Wu, and Wang 2018; Wu et al. 2022). Hence, local SOEs are more likely to learn in the global market and gain competitive advantages (Huang et al. 2017; Li, Cui, and Lu 2014).

Moreover, research suggests that local SOEs enjoy greater legitimacy in host countries than central SOEs due to their fewer obligations to national strategies and greater managerial autonomy, making their commercial objectives more credible to host countries (Li et al. 2018; Li, Cui, and Lu 2014; Li et al. 2023; D. Wang et al. 2022). Consequently, local SOEs may integrate more smoothly with communities in host countries than central SOEs, further facilitating learning and knowledge transfer.

the differences in innovation Regarding capabilities between central SOEs and local SOEs, some studies which focus on their resource differences argue that with superior resources from the central government, central SOEs can better attract talent to boost innovation and have a greater capacity for R&D investment, thus enhancing their innovation performance (Li, Xia, and Zajac 2018; Lin, Fu, and Fu 2021). However, another line of research contends that although the central supplies central government SOEs with superior resources, it operates with broader national considerations, which might limit its ability to address the specific needs of individual firms. Conversely, local governments, with closer interactions and deeper connections with local SOEs, are more apt to grasp the needs of local firms. As a result, local governments are more likely to launch local regulations and rules that benefit the innovation of local SOEs (Kwak, Chang, and Jin 2023; Zheng, Singh, and Mitchell 2015).

Furthermore, some studies focusing on the differences in motivations demonstrate that central SOEs may possess a stronger motivation for innovation than local SOEs. For example, since China implemented the national innovation development plan in 2006 and recognized indigenous innovation as one of the primary objectives in the national development plan, the central government has launched numerous policies and regulations to improve the nation's innovation capability (Fu 2015). As being subject to the central a result, government's strict regulations, central SOEs feel pressured to align with the national

objectives and enhance innovation their innovation performance. In contrast, local governments do not necessarily prioritize regional innovation development. Within the "tournament-style" career system, local officials often prioritize goals that might advance their careers, such as economic growth and social stability. Hence, enhancing innovation performance may not be a primary focus in the strategies of local SOEs (Lin, Fu, and Fu 2021; Xu 2011).

## The impact of subnational institutions

Most international business (IB) research focuses on how national-level institutional factors shape firm strategies. However, IB scholars have called for more research on the role of subnational institutions in EMNEs' internationalization, an area currently not fully studied (Chen, Li, and Shapiro 2015; Li et al. 2018; Liu and Yu 2018; Meyer and Peng 2016). Scholars have noted greater variance in subnational institutions in developing countries compared to developed countries (Chan, Makino, and Isobe 2010; Shi et al. 2017; Yang 2018). China, in particular, exhibits significant regional institutional differences. For example, local regulatory institutions supporting business are more efficient in coastal regions than in inland regions (Yang 2018). Also, property rights' protection is stronger in the Southeast region than in other regions (Chen, Li, and Shapiro 2015). Therefore, many scholars have emphasized the importance of analyzing the impact of Chinese subnational institutions on firm strategies (Liu, Lu, and Chizema 2014; Ma, Ding, and Yuan 2016; Shi et al. 2017; Yang 2018).

From the institution-based view, existing research has emphasized how home subnational institutions including economic, political, and social institutions, shape a firm's OFDI strategies. Specifically, the influence has been explored on strategies such as location choices (Chen, Li, and Shapiro 2015; Yang 2018), entry modes (Liu and Yu 2018), and propensities their for and levels of internationalization (Li et al. 2018; Liu, Lu, and Chizema 2014; Ma, Ding, and Yuan 2016; Wu and Chen 2014). Some studies highlight that well-developed subnational institutions reduce information asymmetries and enhance market efficiencies, facilitating firms' internationalization and encouraging SOEs to respond to market competition (Li et al. 2018; Liu and Yu 2018; Ma, Ding, and Yuan 2016; Wu and Chen 2014). Furthermore, Wu and Chen (2014) point out that institutional stability in home countries affects firms' internationalization activities. They suggest that institutional instability brings uncertainty to firms, causing them to lack resources and confidence to explore foreign markets and learn from internationalization.

Furthermore, existing research has discussed how subnational institutions affect a firm's learning capabilities, which could also shed light on their impacts on SOEs' learning through OFDI. For example, prior research has pointed out that firm capability is affected by the local institutional environment in which it is embedded. Firms also tend to use the knowledge that they learned from home institutions subnational during their internationalization (Ma, Ding, and Yuan 2016; Yang 2018). Chen, Li, and Shapiro (2015) specifically note that subnational marketsupporting institutions, such as economic liberalization and property rights protection, shape the technological and market-related capabilities of firms. These capabilities are crucial for enhancing a firm's absorptive capacity and facilitating its knowledge learning in foreign markets. As a result, firms located in sub-regions with strong market supporting institutions are possessed with stronger

Journal of Evolutionary Studies in Business | eISSN: 2385-7137 Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239 capabilities to be competitive and acquire new knowledge in the global market (Chen, Li, and Shapiro 2015; Cohen and Levinthal 1990; Tang, Shu, and Zhou 2022). Meanwhile, Yang (2018) also points out that there are institutional advantages for firms that are embedded in less developed subnational institutions. These firms would develop the capability to cooperate with inefficient bureaucratic systems and corruption, which benefits their survival when investing in host countries with less developed institutions.

Moreover, prior research has shown political ties can moderate the impact of subnational institutions on SOEs' OFDI strategies. For example, Yang (2018) examines the impact of government involvement on firms' location choices and finds that SOEs' decisions are less affected by subnational institutions. This is attributed to the strong support SOEs receive from subnational governments, which reduces their motivation to engage institutional embedded learning in weak subnational institutions. Consequently, SOEs are generally less motivated to enter host countries with weak institutional systems. Besides, Wu and Chen (2014) corroborate Yang (2018)'s findings, suggesting that stronger government support makes it less likely for SOEs' decisions on international expansion to be influenced by the level of subnational institutional development and stability. Finally, prior research also highlights that the political ties of SOEs enable them to be less affected by political and economic risks at home and to collaborate with subnational policymakers. This also reduces the likelihood of SOEs resorting to OFDI as a strategy to escape local institutional fragility (Li et al. 2018; Shi et al. 2017).

Finally, there are few studies investigating how subnational institutions affect the impact of political ties on SOEs' OFDI activities. For example, Li et al. (2018), from the institutional theory perspective, argue that the home subnational forces, including coercive and mimetic factors (DiMaggio and Powell 1983), moderate the negative impact of political ties on SOEs' OFDI frequency. They demonstrate that home institutional compatibility and institutional incompatibility in host countries drive SOEs to focus on the domestic market rather than internationalization. However, they found that subnational institutional factors could help reduce this trend, thereby increasing frequency of establishing SOEs' foreign subsidiaries in host countries.

# **Conclusions and Discussions**

# Conclusions

Based on a systematic literature review of 51 core papers, this paper provides а comprehensive review on how political ties and subnational institutions shape the impact of OFDI on the technological upgrading of Chinese SOEs. This paper also investigates previous discussions on how the effect of political ties varies between SOEs with different modes of state ownership and the interactions between the impact of political ties and subnational institutions.

Existing research indicates that political ties affect the motivations, resources, and capabilities of Chinese SOEs, which further affects OFDI's innovation-enhancing effect on them. In addition, major issues including SOEs' legitimacy issues in host countries, home policy supports, and interactions between home HQs and foreign subsidiaries are highlighted in prior research when discussing the moderating impact of political ties (Boateng et al. 2022; Ciabuschi, Kong, and Su 2017; Du, Boateng, and Newton 2016; Su et al. 2021; 2020; C.Wang et al. 2022).

Furthermore, previous studies have shown that differences in the political ties of central and local SOEs cause variations in their motivations and resources, thereby influencing their capabilities to enhance innovation through OFDI (Li, Xia, and Zajac 2018; Li, Cui, and Lu 2014; Lin 2021; D. Wang et al. 2022; Xia et al. 2014). Regarding the moderating effect of subnational institutions, existing research has explored how these institutions impact SOEs' OFDI strategies and their learning capabilities. It also highlights that the political ties of SOEs can mitigate the influence of subnational institutions. On the other hand, subnational institutions could also affect the influence of political ties on SOEs' OFDI activities (Li et al. 2018; Shi et al. 2017; Wu and Chen 2014; Yang 2018).

# Discussions and implications

Prior research has stressed several major issues in the OFDI of Chinese SOEs, which further influence their technological upgrading. There are also policy and managerial implications that are suggested by prior research to mitigate these issues. First, many studies have highlighted that there are legitimacy concerns for Chinese SOEs in host countries due to their political ties, hindering knowledge acquisition and transfer in OFDI (Boateng et al. 2022; Li et al. 2017; Su et al. 2021; Tu et al. 2021; C. Wang et al. 2022). To mitigate these legitimacy concerns, previous studies suggest that home government should build good interstate relationships and implement rule-based policies to help reduce suspicions and concerns from the host country (Boateng et al. 2022; Clegg et al. 2016; Han et al. 2018; Tang, Shu, and Zhou 2022).

For SOEs, some studies recommend that SOE managers should be mindful of the differences in institutional environment between China and host countries and be aware of nonacceptable activities in host countries (Su et al. 2021; C. Wang et al. 2022). In addition, home HQs should increase interactions with their foreign subsidiaries to foster close and trusting relationships and facilitate the reverse knowledge transfer (Su et al. 2021). This is particularly important for local SOEs, which should leverage their managerial autonomy and lesser legitimacy concerns in host countries to build positive local community relationships (Li, Cui, and Lu 2014). Moreover, Chinese SOEs could use their political ties to secure necessary government support, home including diplomatic and informational assistance, when investing in culturally distant environments (Tu et al. 2021).

Second, existing research has also highlighted the mixed impact of government policy support on SOEs' technological upgrading from OFDI. Prior studies suggest that home governments should diversify their policy portfolio to support SOEs (Anderson, Sutherland, and Severe 2015; Boateng et al. 2022; Fu, Hou, and Liu 2018). It is recommended that home governments should not only focus on financial policies but also consider non-financial policies. These include streamlining the administrative process of OFDI projects, providing information about host countries, and offering diplomatic support to reduce operational costs of SOEs and enhance their competence overseas (Han et al. 2018). Home policymakers are also advised to enable SOEs to adopt more flexible and diverse strategies for better adaptation in host countries (Li, Xia, and Zajac 2018). Additionally, it is crucial for subnational governments to maintain policy stability so that local firms can adapt to institutional changes and have the confidence resources and for internationalization (Wu and Chen 2014).

Third, existing research underscores the importance of enhancing firm capability to

improve innovation capacity from OFDI. Prior research has argued that SOE structural reform should continue to be implemented to improve organizational efficiency and enhance the absorptive capacity of SOEs (Ciabuschi, Kong, and Su 2017; Fu, Hou, and Liu 2018). Subnational governments are also suggested to create a developed institutional environment and maintain policy stability, thereby boosting firms' learning capacity (Chen, Li, and Shapiro 2015; Liu, Lu, and Chizema 2014; Wu and Chen 2014).

For SOEs, given that firms embedded in institutional different environments will develop unique institutional advantages (Yang 2018), it is important for SOEs with different state ownership and from different subnational institutions to leverage their distinct institutional advantages in formulating OFDI and innovation strategies. They should also consider the factor of subnational institutions in their locational choice and select locations that benefit firm capability (Chen, Li, and Shapiro 2015). Additionally, Chinese SOEs should increase their level of internationalization and accumulate nonlocation-bound knowledge assets to facilitate reverse knowledge transfer (Su et al. 2021).

# **Future research**

Previous research has emphasized the importance of understanding different contexts and boundary conditions when studying Chinese institutions and SOE topics (Liu and Yu 2018; Tang, Shu, and Zhou 2022; Tu et al. 2021). Based on this literature survey, we have identified four important factors that future research could further explore to understand OFDI's impact on SOEs' technological upgrading in various contexts and boundary conditions.

Nuanced political ties

This research has mainly focused on SOEs with state ownership. However, the composition of Chinese SOEs has become complex with the mixed ownership reform. For example, some SOEs have evolved into hybrid organizations with both state ownership and private ownership (Bai, Chen, and Xu 2021; Zhou 2018; Estrin et al. 2016). Therefore, it would be interesting for future research to explore SOEs with mixed ownership and investigate how this mixed ownership affects their OFDI and technological upgrading.

Moreover, it is also important to investigate the political ties of POEs. POEs in China have also significantly contributed to Chinese OFDI (Li and Oh 2016; Ma, Ding, and Yuan 2016). By the end of 2021, POEs had become the largest and most active entities in China's OFDI, accounting for 32.7% of total Chinese domestic investors (MOFCOM, 2022). Additionally, POEs play a significant role in the Chinese economy, being responsible for about 50% of the nation's tax revenue, contributing to 60% of China's GDP, driving 70% of technological innovation, and providing 80% of urban employment opportunities (Xinhua, 2023). Therefore, future studies could research the impact of political ties of Chinese POEs and compare their impacts with SOEs in affecting OFDI's technological upgrading effect.

# Institutional changes

As prior research has highlighted the dynamic changes of the Chinese institutional environment (Li, Cui, and Lu 2014; Shi et al. 2017; Wu and Chen 2014), future research could also take a dynamic perspective to further explore how the institutional changes shape the impact of political ties on SOEs' technological upgrading from OFDI. In addition, most prior research has used the Doing Business Survey on China conducted by the World Bank (World Bank 2008) to measure the regulatory business environment for China's 30 provincial capitals (Chen, Li, and Shapiro 2015; 2018). However, the Survey was Yang published in 2008 and there have been significant institutional changes in China since then. An example of such regulatory reform is the "Fang Guan Fu" initiative launched in 2013, which aimed to improve the business environment by reducing bureaucratic red tape, streamlining administrative procedures, and lower-level delegating more power to governments to enhance the regulatory environment for business (China Daily 2016). Hence, future research should consider the impact of institutional changes in China and update the measurement of subnational institutions to reflect these changes.

# Informal institutions

Informal institutions, including values, culture, norms, and belief, play an important role in shaping firm strategies, and they vary within subnational China (Ahlstrom et al. 2014; Ma et al. 2023; Ma, Ding, and Yuan 2016). Previous studies also point out that the role of informal institutions is more significant at the subnational level of developing countries, where the formal institutions are less developed (Holmes et al. 2013; Mbalyohere and Lawton 2022). However, the impact of informal institutions on SOEs' technological upgrading through OFDI has been scarcely explored in previous literature. Moreover, most current research utilizes the marketisation index developed by the National Economic Research Institutes (NERI) to measure the subnational institutional environment in Chinese provinces, which primarily includes measurements of formal institutions such as economic and legal institutions (Du and Luo 2016; Liu, Lu, and Chizema 2014). Hence, future research should develop a more comprehensive measurement of the Chinese institutional environment and particularly explore the impact of informal

### institutions.

### Managerial self-interests

Prior research tends to assume that agency conflicts are not a significant issue in Chinese SOEs because the national interests align with firm interests and also the personal interests of SOE executives (Clegg, Voss, and Tardios 2018; Li, Anwar, and Peng 2022; Tu et al. 2021). However, managerial self-interests do not necessarily align with organizational interests, even in the context of Chinese SOEs (Zhu, Tse, and Li 2019). In reality, there are corruption cases involving Chinese SOE executives (Cao, Wang, and Zhou 2018), challenging the assumption of interest alignment. Given that SOE executives significantly influence firm strategies, future research could focus on the managerial self-interests of SOE executives and explore how individual factors, such as compensation and career aspirations, may affect SOEs' OFDI strategies and OFDI's innovation enhancing effect.

There are also several limitations of this research concerning the study of Chinese multinationals and OFDI's impact. First, the time period of this research is from 2011 to 2022, which is relatively short considering that Chinese SOEs started their OFDI in the early 2000s. Future research could incorporate a longer time span to study whether the focus on OFDI's technological upgrading in SOEs has evolved over time. Second, this research only analyzed papers published in 3-star and above journals on the 2021 ABS journal list, as well as some 2-star journals that are relevant to Chinese multinationals. Future research could expand the article selection criteria and include more enhance the papers to comprehensiveness of the discussions.

Finally, while this study concentrates on the impact of OFDI on Chinese SOEs, reverse causality often poses a challenge in OFDI and

firm performance studies (Cozza, Rabellotti, and Sanfilippo 2015; Li et al. 2017), suggesting that a firm's OFDI activities might also be influenced by its capabilities. Future research should thus consider the reverse relationship to explore how the technological capability of SOEs might influence OFDI and whether this relationship varies among SOEs with different political ties.

# References

- Ahlstrom, David, Edward Levitas, Michael A. Hitt, M. Tina Dacin, and Hong Zhu. 2014. 'The Three Faces of China: Strategic Alliance Partner Selection in Three Ethnic Chinese Economies'. *Journal of World Business* 49 (4): 572–85. https://doi.org/10.1016/j.jwb.2013.12.010.
- Amighini, Alessia A., Roberta Rabellotti, and Marco<br/>Sanfilippo. 2013. 'Do Chinese State-Owned and<br/>Private Enterprises Differ in Their<br/>Internationalization Strategies?' China<br/>Economic Review 27: 312–25.<br/>https://doi.org/10.1016/j.chieco.2013.02.003.
- Anderson, John, Dylan Sutherland, and Sean Severe. 2015. 'An Event Study of Home and Host Country Patent Generation in Chinese MNEs Undertaking Strategic Asset Acquisitions in Developed Markets'. *International Business Review* 24 (5): 758–71. https://doi.org/10.1016/j.ibusrev.2015.01.007.
- Bai, Tao, Stephen Chen, and Youzong Xu. 2021.
  'Formal and Informal Influences of the State on OFDI of Hybrid State-Owned Enterprises in China'. *International Business Review* 30 (5): 101864.

https://doi.org/10.1016/j.ibusrev.2021.101864.

Beck, Kasper Ingeman, and Kjeld Erik Brødsgaard.
2022. 'Corporate Governance with Chinese Characteristics: Party Organization in State-Owned Enterprises'. *The China Quarterly* 250: 486–508. https://doi.org/10.1017/S0305741021001351.

- Boateng, Agyenim, Min Du, XiaoGang Bi, Frank O. Kwabi, and Keith W. Glaister. 2022.
  'Ownership Type, Home-Country Government-Directed Investment Policies and Firm Value in Strategic Sectors: Evidence from Chinese Acquiring Firms'. British Journal of Management 33 (3): 1412–31. https://doi.org/10.1111/1467-8551.12538.
- Bruton, Garry D., Mike W. Peng, David Ahlstrom, Ciprian Stan, and Kehan Xu. 2015. 'State Owned Enterprises Around the WORLD as Hybrid Organizations'. Academy of Management Perspectives 29 (1): 92–114. https://doi.org/10.5465/amp.2013.0069.
- Buckley, Peter J., Surender Munjal, Peter Enderwick, and Nicolas Forsans. 2016. 'Cross-Border Acquisitions by Indian Multinationals: Asset Exploitation or Asset Augmentation?' International Business Review 25 (4): 986-96. https://doi.org/10.1016/j.ibusrev.2015.10. 006.
- Cao, Xiaping, Yuchen Wang, and Sili Zhou. 2018. 'Anti-corruption campaigns and corporate information release in China'. *Journal of Corporate Finance* 49: 186-203.
- Chan, Christine M., Shige Makino, and Takehiko Isobe. 2010. 'Does Subnational Region Matter? Foreign Affiliate Performance in the United States and China'. *Strategic Management Journal* 31 (11): 1226–43. https://doi.org/10.1002/smj.854.
- Chen, Cheng, Wei Tian, and Miaojie Yu. 2019. 'Outward FDI and Domestic Input Distortions: Evidence from Chinese Firms'. *The Economic Journal* 129 (624): 3025–57. https://doi.org/10.1093/ej/uez034.
- Chen, Chunlai. 2018. 'Impact of China's Outward Foreign Direct Investment on Its Regional Economic Growth'. *China & World Economy* 26 (3): 1–21. https://doi.org/10.1111/cwe.12240.

Chen, Liang, Yi Li, and Di Fan. 2018. 'How Do

Journal of Evolutionary Studies in Business | eISSN: 2385-7137

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

Emerging Multinationals Configure Political Connections across Institutional Contexts?' *Global Strategy Journal* 8 (3): 447–70. https://doi.org/10.1002/gsj.1187.

- Chen, Victor Zitian, Jing Li, and Daniel M. Shapiro.
  2015. 'Subnational institutions and outward
  FDI by Chinese firms: The mediating role of
  firm-specific advantages.' *Multinational Business Review* 23 (4): 254-276.
  https://doi.org/10.1108/MBR-07-20150029.
- China Daily. 2016 '2016-05-12: 放管服"改革 (fàngguǎnfú gǎigé): 'Reforms to delegate power, streamline administration and optimize government services'. *China Daily*. Accessed April 3, 2023. http://www.chinadaily.com.cn/opinion/20 16-05/12/content\_25224754.htm.
- China Daily. 2022. '2022-08-30: 'China's economy grows 6.5% in Q2'. *China Daily*. Accessed April 3, 2023. https://www.chinadaily.com.cn/a/202208/ 30/WS630d6807a310fd2b29e74f12.html
- China Daily. 2023. '2023-01-21: 'China's economy grows 5.8% in 2022'. *China Daily*. Accessed April 3, 2023. https://www.chinadaily.com.cn/a/202301/ 21/WS63cb1f80a31057c47ebaaeed.html
- Christofi, Michael. Demetris Vrontis. Alkis Thrassou, and S.M. Riad Shams. 2019. Technological 'Triggering Innovation Cross-Border through Mergers and Micro Acquisitions: Foundational А Perspective'. Technological Forecasting and Social Change 146: 148-66. https://doi.org/10.1016/j.techfore.2019.05. 026.
- Ciabuschi, Francesco, Lingshuang Kong, and Cong Su. 2017. 'Knowledge Sourcing from Advanced Markets Subsidiaries: Political Embeddedness and Reverse Knowledge Transfer Barriers in Emerging-Market Multinationals'. *Industrial and Corporate Change* 26 (2): 311– 32. https://doi.org/10.1093/icc/dtx001.

- Clark, W. Randy, Leigh Anne Clark, Deana M. Raffo, and Ralph I. Williams. 2021. 'Extending Fisch and Block's (2018) Tips for a Systematic Review in Management and Business Literature'. *Management Review Quarterly* 71 (1): 215–31. https://doi.org/10.1007/s11301- 020-00184-8.
- Clegg, Jeremy, Hsin Mei Lin, Hinrich Voss, I-Fan Yen, and Yi Tien Shih. 2016. 'The OFDI Patterns and Firm Performance of Chinese Firms: The Moderating Effects of Multinationality Strategy and External Factors'. *International Business Review* 25 (4): 971–85. https://doi.org/10.1016/j.ibusrev.2016.01. 010.
- Clegg, Jeremy, Hinrich Voss, and Janja A. Tardios. 2018. 'The Autocratic Advantage: Internationalization of State-Owned Multinationals'. *Journal of World Business* 53 (5): 668– 81. https://doi.org/10.1016/j.jwb.2018.03.009.
- Cohen, Wesley M., and Daniel A. Levinthal. 1990. 'Absorptive Capacity: A New Perspective on Learning and Innovation'. *Administrative Science Quarterly* 35 (1): 128-152. https://doi.org/10.2307/2393553.
- Cozza, Claudio, Roberta Rabellotti, and Marco Sanfilippo. 2015. 'The Impact of Outward FDI on the Performance of Chinese Firms'. *China Economic Review* 36: 42–57. https://doi.org/10.1016/j.chieco.2015.08.0 08.
- Cuervo-Cazurra, Alvaro, and Cheng Li. 2021. 'State Ownership and Internationalization: The Advantage and Disadvantage of Stateness'. *Journal of World Business* 56 (1): 101112. https://doi.org/10.1016/j.jwb.2020.101112.
- Cuervo-Cazurra, Alvaro, and Huaichuan Rui. 2017. 'Barriers to Absorptive Capacity in Emerging Market Firms'. *Journal of World Business* 52 (6): 727–42.

https://doi.org/10.1016/j.jwb.2017.06.004.

Cui, Lin, Qiuling Gao, Jinyu Guo, and Pengcheng Ma. 2022. 'OFDI Performance of EMNEs: A Review

Journal of Evolutionary Studies in Business | eISSN: 2385-7137 Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239 and Recommendations for Future Research'. *Journal of International Management* 28 (3): 100967.

https://doi.org/10.1016/j.intman.2022.100967.

Cui, Lin, and Fuming Jiang. 2012. 'State Ownership Effect on Firms' FDI Ownership Decisions under Institutional Pressure: A Study of Chinese Outward-Investing Firms'. *Journal of International Business Studies* 43 (3): 264–84.

https://doi.org/10.1057/jibs.2012.1.

- Cui, Lin, Klaus E. Meyer, and Helen Wei Hu. 2014. 'What Drives Firms' Intent to Seek Strategic Assets by Foreign Direct Investment? A Study of Emerging Economy Firms'. Journal of World Business 49 (4): 488–501. https://doi.org/10.1016/j.jwb.2013.12.003.
- Deng, Ziliang, Jiayan Yan, and Marc Van Essen. 2018.
  'Heterogeneity of Political Connections and Outward Foreign Direct Investment'. *International Business Review* 27 (4): 893–903.
  https://doi.org/10.1016/j.ibusrev.2018.02. 001.
- DiMaggio, Paul J., and Walter W. Powell. 1983. 'The iron cage revisited: Institutional isomorphism and collective rationality in organizational fields.' *American Sociological Review* 48 (2): 147-160.
- Du, Jian, Shan Zhu, and Wen Helena Li. 2023. 'Innovation through internationalization: A systematic review and research agenda'. *Asia Pacific Journal of Management* 40: 1217-51. https://doi.org/10.1007/s10490-022-09814-z.
- Du, Min, Agyenim Boateng, and David Newton. 2016.
  'The Impact of State Ownership, Formal Institutions and Resource Seeking on Acquirers' Returns of Chinese M&A'. *Review of Quantitative Finance and Accounting* 47 (1): 159–78. https://doi.org/10.1007/s11156-015-0498-0.
- Du, Xingqiang, and Jin-hui Luo. 2016. 'Political Connections, Home Formal Institutions, and

Internationalization: Evidence from China'. *Management and Organization Review* 12 (1): 103–33.

https://doi.org/10.1017/mor.2015.40.

- Dunning, John H. 2001. 'The Eclectic (OLI) Paradigm of International Production: Past, Present and Future.' *International Journal of the Economics of Business* 8 (2): 173–90. https://doi.org/10.1080/13571510110051441.
- Estrin, Saul, Klaus E. Meyer, Bo B. Nielsen, and Sabina Nielsen. 2016. 'Home Country Institutions and the Internationalization of State Owned Enterprises: A Cross-Country Analysis'. *Journal of World Business* 51 (2): 294–307.

https://doi.org/10.1016/j.jwb.2015.11.002.

- Fang, Hongsheng, Wen-Quan Hu, Ruhua Shi, and Xufei Zhang. 2023. 'The Chinese-style Macroeconomic Control: The Role of State-owned Enterprises'. *The World Economy* 46 (3): 702–25. https://doi.org/10.1111/twec.13272.
- Fu, Xiaolan. 2015. *China's path to innovation*. Cambridge: Cambridge University Press.
- Fu, Xiaolan, Jun Hou, and Xiaohui Liu. 2018. 'Unpacking the Relationship between Outward Direct Investment and Innovation Performance: Evidence from Chinese Firms'. World Development 102: 111–23. https://doi.org/10.1016/j.worlddev.2017.09. 021.
- Guo, Wenxin, and Joseph A. Clougherty. 2022. 'Cross-Border Acquisition Activity by Chinese Multinationals and Domestic-Productivity Upgrading'. Asia Pacific Journal Management 39 (2): 659-95. of https://doi.org/10.1007/s10490-020-09742-w.
- Haiyue, Liu, and Aqsa Manzoor. 2020. 'The Impact of OFDI on the Performance of Chinese Firms along the "Belt and Road"'. *Applied Economics* 52 (11): 1219–39. https://doi.org/10.1080/00036846.2019.1 659501.
- Han, Xia, Xiaohui Liu, Tianjiao Xia, and Lan Gao.2018. Home-Country Government Support,

Interstate Relations and the Subsidiary Performance of Emerging Market Multinational Enterprises'. *Journal of Business Research* 93: 160–72. https://doi.org/10.1016/j.jbusres.2018.04. 021.

- Holmes, R. Michael, Toyah Miller, Michael A. Hitt, and Μ. Paz Salmador. 2013. 'The Interrelationships Among Informal Institutions, Formal Institutions, and Inward Foreign Direct Investment'. Journal of Management 39 (2): 531-66. https://doi.org/10.1177/0149206310393503.
- Hu, Helen Wei, and Dean Xu. 2022. 'Manager or politician? Effects of CEO pay on the performance of state-controlled Chinese listed firms.' *Journal of Management* 48 (5): 1160-1187.

https://doi.org/10.1177/01492063211015301.

- Huang, Yuanyuan, En Xie, Yu Li, and K.S. Reddy. 2017. 'Does State Ownership Facilitate Outward FDI of Chinese SOEs? Institutional Development, Market Competition, and the Interdependence Logic of between SOEs.' Governments and International Review 26 (1): 176-88. **Business** https://doi.org/10.1016/j.ibusrev.2016.06. 005.
- Jiang, Mingrui, Sumei Luo, and Guangyou Zhou. 2020. 'Financial Development, OFDI Spillovers and Upgrading of Industrial Structure'. *Technological Forecasting and Social Change* 155: 119974. https://doi.org/10.1016/j.techfore.2020.119974.
- Johanson, Jan, and Jan-Erik Vahlne. 2009. 'The Uppsala Internationalization Process Model Revisited: From Liability of Foreignness to Liability of Outsidership'. Journal of International Business Studies 40 (9): 1411–31.

https://doi.org/10.1057/jibs.2009.24.

Kotabe, Masaaki, Crystal Xiangwen Jiang, and Janet Y. Murray. 2011. 'Managerial Ties, Knowledge Acquisition, Realized Absorptive Capacity and New Product Market Performance of Emerging Multinational Companies: A Case of China'. *Journal of World Business* 46 (2): 166–76. https://doi.org/10.1016/j.jwb.2010.05.005.

- Kuckertz, Andreas, and Joern Block. 2021. 'Reviewing Systematic Literature Reviews: Ten Key Questions and Criteria for Reviewers'. *Management Review Quarterly* 71 (3): 519–24. https://doi.org/10.1007/s11301-021-00228-7.
- Kwak, Jooyoung, Shih-Yi Chang, and Meihui Jin. 2023.
  'The Effects of Political Ties on Innovation Performance in China: Differences between Central and Local Governments'. Asian Business & Management 22 (1): 300–329. https://doi.org/10.1057/s41291-021-00167- x.
- Lee, Jeoung Yul, Shufeng (Simon) Xiao, and Byungchul Choi. 2021. 'Unpacking the Drivers of Emerging Market Firms' International Joint Venture Formation: The Interplay between Technological Innovation Strategies and Home- and Host-Institutional Pressures'. *Journal of Business Research* 134: 378–92. https://doi.org/10.1016/j.jbusres.2021.05. 049.
- Li, Jing, and Chang Hoon Oh. 2016. 'Research on Emerging-Market Multinational Enterprises: Extending Alan Rugman's Critical Contributions'. *International Business Review* 25 (3): 776–84. https://doi.org/10.1016/j.ibusrev.2016.01.017.
- Li, Jing, Jun Xia, Daniel Shapiro, and Zhouyu Lin. 2018. 'Institutional Compatibility and the Internationalization of Chinese SOEs: The Moderating Role of Home Subnational Institutions.' *Journal of World Business* 53 (5): 641–52. https://doi.org/10.1016/j.jwb.2018.02.002.
- Li, Jing, Jun Xia, and Edward J. Zajac. 2018. 'On the Duality of Political and Economic Stakeholder Influence on Firm Innovation Performance: Theory and Evidence from Chinese Firms'. *Strategic Management*

Journal of Evolutionary Studies in Business | eISSN: 2385-7137

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

*Journal* 39 (1): 193–216. https://doi.org/10.1002/smj.2697.

- Li, Linjie, Xiaming Liu, Dong Yuan, and Miaojie Yu. 2017. 'Does Outward FDI Generate Higher Productivity for Emerging Economy MNEs? – Micro-Level Evidence from Chinese Manufacturing Firms.' *International Business Review* 26 (5): 839–54. https://doi.org/10.1016/j.ibusrev.2017.02. 003.
- Li, Ming Hua, Lin Cui, and Jiangyong Lu. 2014. 'Varieties in State Capitalism: Outward FDI Strategies of Central and Local State-Owned Enterprises from Emerging Economy Countries'. Journal of International Business Studies 45 (8): 980–1004. https://doi.org/10.1057/jibs.2014.14.
- Li, Xinxiang, Le Bo, Dan Shen, and Teerooven Soobaroyen. 2023. 'Bridging "Home" Political and Economic Rationalities with "Host" Demands and Constraints: The Case of Regional Chinese State-owned Multinational Corporations'. British Journal of Management 34 (2): 1042-61. https://doi.org/10.1111/1467-8551.12605.
- Li, Xue, Sajid Anwar, and Fei Peng. 2022. 'Cross-Border Acquisitions and the Performance of Chinese Publicly Listed Companies'. *Journal of Business Research* 141: 575–88. https://doi.org/10.1016/j.jbusres.2021.11. 053.
- Lin, Justin Yifu. 2021. 'State-Owned Enterprise Reform in China: The New Structural Economics Perspective'. *Structural Change and Economic Dynamics* 58: 106–11. https://doi.org/10.1016/j.strueco.2021.05. 001.
- Lin, Yongjia, Xiaoqing Fu, and Xiaolan Fu. 2021. 'Varieties in State Capitalism and Corporate Innovation: Evidence from an Emerging Economy'. *Journal of Corporate Finance* 67: 101919.

https://doi.org/10.1016/j.jcorpfin.2021.101919.

Liu, Xiaohui, Jiangyong Lu, and Amon Chizema.

2014. 'Top Executive Compensation, Regional Institutions and Chinese OFDI'. *Journal of World Business* 49 (1): 143–55. https://doi.org/10.1016/j.jwb.2013.04.004.

- Liu, Yulong, and Yang Yu. 2018. 'Institutions, Firm Resources and the Foreign Establishment Mode Choices of Chinese Firms: The Moderating Role of Home Regional Institutional Development'. Journal of **Business** Research 93: 111-21. https://doi.org/10.1016/j.jbusres.2018.04. 026.
- Tung. 2007. Yadong, and Rosalie L. Luo, Expansion 'International of Emerging Springboard Market **Enterprises:** Α International Perspective'. Journal of Studies (4): 481-98. **Business** 38 https://doi.org/10.1057/palgrave.jibs.8400275.
- Ma, Pengcheng, Lin Cui, Meitong Dong, and Yi-Chuan Liao. 2023. 'Government Policy, Filial Piety, and Foreign Direct Investment'. *Global Strategy Journal* 13 (3): 620-46. https://doi.org/10.1002/gsj.1459.
- Ma, Xufei, Zhujun Ding, and Lin Yuan. 2016. 'Subnational Institutions, Political Capital, and the Internationalization of Entrepreneurial Firms in Emerging Economies'. *Journal of World Business* 51 (5): 843–54.

https://doi.org/10.1016/j.jwb.2016.07.004.

- Mathews, John A. 2006. 'Dragon Multinationals: New Players in 21st Century Globalization'. *Asia Pacific Journal of Management* 23 (1): 5–27. https://doi.org/10.1007/s10490-006-6113- 0.
- Mbalyohere, Charles, and Thomas C. Lawton. 2022. 'Engaging Informal Institutions through Corporate Political Activity: Capabilities for Subnational Embeddedness in Emerging Economies'. International Business Review 31 (2): 101927.

https://doi.org/10.1016/j.ibusrev.2021.101927.

Meyer, Klaus E, and Mike W. Peng. 2016. 'Theoretical Foundations of Emerging Economy Business Research'. Journal of International Business Studies 47 (1): 3–22. https://doi.org/10.1057/jibs.2015.34.

- Ministry of Commerce of the People's Republic of China (MOFCOM). 2022. '2021 Statistical Bulletin of China's Outward Foreign Direct Investment.' Accessed April 3, 2023. https://www.gov.cn/xinwen/2022-11/08/content\_5725358.htm
- National Bureau of Statistics of China (NBS). (2022, February 28). Statistical Communiqué of the People's Republic of China on the 2021 National Economic and Social Development. NBS. http://www.stats.gov.cn/english/PressRele ase/202202/t20220227\_1827963.html.
- North, Douglass C. 1990. Institutions, Institutional Change and Economic Performance. Political Economy of Institutions and Decisions. Cambridge: Cambridge University Press. https://doi.org/10.1017/CB09780511808678.
- Oliver, Christine. 1991. 'Strategic responses to institutional processes.' *Academy of Management Review* 16 (1): 145-179.
- Papanastassiou, Marina, Robert Pearce, and Antonello Zanfei. 2020. 'Changing Perspectives on the Internationalization of R&D and Innovation by Multinational Enterprises: A Review of the Literature'. *Journal of International Business Studies* 51 (4): 623–64. https://doi.org/10.1057/s41267-019-00258-0.
- Paul, Justin, and Alex Rialp Criado. 2020. 'The Art of<br/>Writing Literature Review: What Do We Know<br/>and What Do We Need to Know?' International<br/>Business Review 29 (4): 101717.<br/>https://doi.org/10.1016/j.ibusrev.2020.101717.
- Pfeffer, Jeffrey, and Gerald R. Salancik. 2003. The External Control of Organizations: A Resource Dependence Perspective. Stanford: Stanford University Press.
- Piperopoulos, Panagiotis, Jie Wu, and Chengqi Wang. 2018. 'Outward FDI, Location Choices

and Innovation Performance of Emerging Market Enterprises'. *Research Policy* 47 (1): 232–40.

https://doi.org/10.1016/j.respol.2017.11.001.

- Ramasamy, Bala, Matthew Yeung, and Sylvie Laforet.
  2012. 'China's Outward Foreign Direct Investment: Location Choice and Firm Ownership'. *Journal of World Business* 47 (1): 17–25. https://doi.org/10.1016/j.jwb.2010.10.016.
- Rudy, Bruce C., Stewart R. Miller, and Dana Wang. 2016. 'Revisiting FDI Strategies and the Flow of Firm-Specific Advantages: A Focus on State-Owned Enterprises: Revisiting FDI Strategies and the Flow of Firm-Specific Advantages'. *Global Strategy Journal* 6 (1): 69–78. https://doi.org/10.1002/gsj.1106.
- Scott, W. Richard. 2013. Institutions and Organizations: Ideas, Interests, and Identities. Los Angeles: Sage Publications.
- Shi, Weilei, Sunny Li Sun, Daying Yan, and Zhu Zhu.
  2017. 'Institutional Fragility and Outward Foreign Direct Investment from China'. *Journal* of International Business Studies 48 (4): 452–76. https://doi.org/10.1057/s41267-016-0050-z.
- Shleifer, Andrei. 1998. 'State versus Private Ownership'. *Journal of Economic Perspectives* 12 (4): 133-150.
- Su, Cong, Lingshuang Kong, Francesco Ciabuschi, and Ulf Holm. 2020. 'Demand and Willingness for Knowledge Transfer in Springboard Subsidiaries of Chinese Multinationals'. *Journal of Business Research* 109: 297–309. https://doi.org/10.1016/j.jbusres.2019.12. 014.
- Su, Cong, Lingshuang Kong, Francesco Ciabuschi, and Haifeng Yan. 2021. 'Reverse Innovation Transfer in Chinese MNCs: The Role of Political Ties and Headquarters'. *Journal of International Management* 27 (1): 100829. https://doi.org/10.1016/j.intman.2021.100829.

Sun, Pei, Kamel Mellahi, and Mike Wright. 2012. 'The

Journal of Evolutionary Studies in Business | eISSN: 2385-7137 Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239 Contingent Value of Corporate Political Ties'. *Academy of Management Perspectives* 26 (3): 68–82.

https://doi.org/10.5465/amp.2011.0164.

- Tang, Ryan W., Chengli Shu, and Kevin Z. Zhou. 2022. 'State Ownership of Chinese Firms and Their Outward Foreign Direct Investment: Political and Economic Contingencies'. Asia Pacific Journal of Management 39 (3): 1097-1123. https://doi.org/10.1007/s10490-021-09756-y.
- Thakur-Wernz, Pooja, and Shantala Samant. 2019. 'Relationship between International Experience and Innovation Performance: The Importance of Organizational Learning for EMNEs'. *Global Strategy Journal* 9 (3): 378–404.https://doi.org/10.1002/gsj.1183.
- Tu, Wenjun, Xiaolan Zheng, Lei Li, and Zhiang (John) Lin. 2021. 'Do Chinese Firms Benefit from Government Ownership Following Cross-Border Acquisitions?' International Business Review 30 (3): 101812. https://doi.org/10.1016/j.ibusrev.2021.101812.
- United Nations Conference on Trade and Development (UNCTAD). 2022. World Investment Report 2022: International Tax Reforms and Sustainable Investment. Geneva: United Nations Conference on Trade and Development
- Wang, Chengqi, Panagiotis Piperopoulos, Shihua Chen, Alan Au Kai Ming, and Kendall Herbert. 2022. 'Outward FDI and Innovation Performance of Chinese Firms: Why Can Home-Grown Political Ties Be a Liability?' *Journal of World Business* 57 (3): 101306. https://doi.org/10.1016/j.jwb.2021.101306.
- Wang, Dan, Lin Cui, Thin Vu, and Taiwen Feng.
  2022. 'Political Capital and MNE Responses to Institutional Voids: The Case of Chinese State-Owned Enterprises in Africa'. *Organization Studies* 43 (1): 105–26. https://doi.org/10.1177/0170840620954011.
- Wang, Jiangyu. 2014. 'The political logic of

corporate governance in China's stateowned enterprises.' *Cornell International Law Journal* 47: 631.

- Wang, Qingtao, and Bin Liu. 2022. 'State Equity and Outward FDI under the Theme of Belt and Road Initiative'. Asia Pacific Journal of Management 39 (3): 877–97. https://doi.org/10.1007/s10490-020-09716-y.
- World Bank. 2008. *Doing Business 2008*. Washington, DC: World Bank
- World Intellectual Property Organization (WIPO). 2022. *Global Innovation Index*. Geneva: World Intellectual Property Organization.
- Wu, Jie, and Xiaoyun Chen. 2014. 'Home Country Institutional Environments and Foreign Expansion of Emerging Market Firms'. *International Business Review* 23 (5): 862–72. https://doi.org/10.1016/j.ibusrev.2014.01. 004.
- Wu, Xiaobo, Jian Du, Yue Xu, Hongqi Xu, and Shan Zhu. 2022. 'Unpacking the Impact of OFDI Speed and Rhythm on Innovation Performance: Evidence from Chinese Firms'. *Management and Organization Review* 18 (5): 958–81.

https://doi.org/10.1017/mor.2022.8.

- Xia, Jun, Xufei Ma, Jane W. Lu, and Daphne W. Yiu.
  2014. 'Outward Foreign Direct Investment
  by Emerging Market Firms: A Resource
  Dependence Logic'. Strategic Management
  Journal 35 (9): 1343-63.
  https://doi.org/10.1002/smj.2157.
- Xinhua. 2023. '(China Economic Roundtable) China's Private Firms Display Strong Innovation Capability'. *Xinhua English News*, November 13.

https://english.news.cn/20231113/61f8dc4f d9d344f9aabbbf2fcbd66f0a/c.html.

Xu, Chenggang. 2011. 'The Fundamental Institutions of China's Reforms and Development'. Journal of Economic 1076-1151. Literature 49 (4):

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

https://doi.org/10.1257/jel.49.4.1076.

- Xu, Qiqi, Lei Wang, Dong Huo, and Ying Zhu. 2023. 'Pursuing Opportunities in Distance: The Determinants of Overseas R&D by Chinese Multinationals'. *R&D Management* 53 (1): 115– 35. https://doi.org/10.1111/radm.12550.
- Yan, Zheng Joseph, Jiuhua Cherrie Zhu, Di Fan, and Paul Kalfadellis. 2018. 'An Institutional Work View toward the Internationalization of Emerging Market Firms'. *Journal of World Business* 53 (5): 682–94. https://doi.org/10.1016/j.jwb.2018.03.008.
- Yang, Jie. 2018. 'Subnational Institutions and Location Choice of Emerging Market Firms'. *Journal of International Management* 24 (4): 317–32.

https://doi.org/10.1016/j.intman.2018.04.002.

- Yuan, Lin, Nitin Pangarkar, and Jie Wu. 2016. 'The Interactive Effect of Time and Host Country Location on Chinese MNCs' Performance: An Empirical Investigation'. *Journal of World Business* 51 (2): 331–42. https://doi.org/10.1016/j.jwb.2015.11.006.
- Zheng, Weiting, Kulwant Singh, and Will Mitchell.
  2015. 'Buffering and Enabling: The Impact of Interlocking Political Ties on Firm Survival and Sales Growth: Buffering and Enabling of Political Ties'. Strategic Management Journal 36 (11): 1615–36. https://doi.org/10.1002/smj.2301.
- Zhou, Bilei, Jie Michael Guo, Jun Hua, and Angelos J. Doukas. 2015. 'Does State Ownership Drive M&A Performance? Evidence from China: Does State Ownership Drive M&A Performance?' European Financial Management 79-105. 21 (1): https://doi.org/10.1111/j.1468-036X.2012.00660.x.
- Zhou, Nan. 2018. 'Hybrid State-Owned Enterprises and Internationalization: Evidence from Emerging Market Multinationals'. Management International Review 58 (4): 605–31. https://doi.org/10.1007/s11575-018-0357-z.

Zhu, JianJun (John), Caleb H. Tse, and Xu Li. 2019. 'Unfolding China's State-Owned Corporate Empires and Mitigating Agency Hazards: Effects of Foreign Investments and Innovativeness.' *Journal of World Business* 54 (3): 191–212. https://doi.org/10.1016/j.jwb.2019.02.001.

# Appendix

Research	General	Alternatives
groups	Research	
China	"China"	China OR China's OR Chinese OR Sino
OFDI	"OFDI"	OFDI OR "outward FDI" OR internationalization?
	Colored Long Delicer	OR globalization? OR ODI OR "overseas
		investment" OR "go global" OR "global strategy*"
		OR "Belt and Road" OR "M&A" OR "cross-border
		acquisition*" OR "foreign expansion*" OR
		"Chinese MNC*" OR "Chinese multinational*"OR
		"international expansion*"
Upgrading	"Industrial	upgrading OR "industrial upgrading" OR
	upgrading"	"economic upgrading" OR "technological
		upgrading" OR industrialization? OR "industrial
		development" OR productivity OR profit* OR
		performance* OR innovation* OR "technology
		gap" OR catch-up OR "technical efficiency*" OR
		"technical change*" OR R&D OR "technology
		adoption" OR "absorptive capacity*" OR "reverse
		spillover" OR diffusion* OR transfer OR
		"indigenous innovation" OR ladder*OR
		latecomer*OR "Made in China 2025" OR
		"knowledge sourcing"
Political ties	"State-owned"	"state ownership" OR "state-owned
	"state	enterprise*"OR SOE OR "Political tie*"OR
	ownership"	"national champion*" OR "state-business" OR
	"SOE"	"government involvement*" OR "state
		capitalism" OR "mixed ownership" OR
		"government affiliation*" OR "political
		connection*"OR "political embeddedness" OR
		"nonmarket strategy*" OR "government
		support*" OR "state-led" OR "developmental
		state" OR "government ownership" OR "hybrid
		SOE *" OR "state affiliated"
Central SOEs	"Local	"SOE autonomy" OR "agency theory*" OR
vs Local	government"	"principal agent" OR "tournament theory" OR
SOEs	"SOE"	decentralization? OR centralization? OR
	"autonomy"	recentralization? OR "federalism" OR "local
		bureaucrat*" OR "local official*" OR "fiscal
		policy*" OR "local protectionism" OR "political
		selection" OR "political incentive*" OR "career
		promotion" OR "autonomy" OR "SOE*
		heterogeneity" OR "managerial autonomy" OR
		"organizational diversity" OR affiliation OR

eneral	Alternatives
esearch	
ubnational stitutions"	"central government" OR "local government*" OR "subnational government*" OR "central-local relation*" OR "tax revenue*" OR "political promotion" OR "fiscal incentive*" OR "fiscal federalism" OR fragmentation OR "varieties of state capitalism" OR "Soft budget constraint*" "subnational institution*" OR "local institution*" OR "regional institution*" OR "local institutional institutional environment*" OR "local institutional environment*" OR "local institutional environment*" OR "regional institutional quality*" OR "local institutional quality*" OR "regional institutional quality*" OR "subnational institutional difference*" OR "local institutional difference*" OR "subnational institutional difference*" OR "local institutional difference*" OR "local institutional variance*" OR "regional institutional variance*" OR "local institutional variance*" OR "local institutional variance*" OR "local institutional variance*" OR "local institutional variance*" OR "regional institutional variance*"
	ubnational

Sources: Own elaboration.

# **TABLE A2.** THE LIST OF CORE PAPERS

Reference	Group
Amighini, Alessia A., Roberta Rabellotti, and Marco Sanfilippo. 2013. 'Do Chinese State-Owned and Private Enterprises Differ in Their Internationalization Strategies?' <i>China Economic Review</i> 27: 312–25. <u>https://doi.org/10.1016/j.chieco.2013.02.003</u> .	Political ties
Anderson, John, Dylan Sutherland, and Sean Severe. 2015.'An Event Study of Home and Host Country Patent Generation in Chinese MNEs Undertaking Strategic Asset Acquisitions in Developed Markets'. International Business Review 24 (5): 758–71	
Bai, Tao, Stephen Chen, and Youzong Xu. 2021.'Formal and Informal Influences of the State on OFDI of Hybrid State-Owned Enterprises in China'. <i>International Business Review</i> 30 (5): 101864. <u>https://doi.org/10.1016/j.ibusrev.2021.101864</u> .	
Boateng, Agyenim, Min Du, XiaoGang Bi, Frank O. Kwabi, and Keith W. Glaister. 2022. 'Ownership Type, Home-Country Government-Directed Investment Policies and Firm Value in Strategic Sectors: Evidence from Chinese Acquiring Firms'. <i>British Journal of Management</i> 33 (3): 1412– 31. <u>https://doi.org/10.1111/1467-8551.12538</u>	
Chen, Cheng, Wei Tian, and Miaojie Yu. 2019. 'Outward FDI and Domestic Input Distortions: Evidence from Chinese Firms'. <i>The Economic Journal</i> 129 (624): 3025–57. <u>https://doi.org/10.1093/ej/uez034</u> .	
Chen, Liang, Yi Li, and Di Fan. 2018. 'How Do Emerging Multinationals Configure Political Connections across Institutional Contexts?' <i>Global</i> <i>Strategy Journal</i> 8 (3): 447–70. <u>https://doi.org/10.1002/gsj.1187</u> .	
Ciabuschi, Francesco, Lingshuang Kong, and Cong Su. 2017. 'Knowledge Sourcing from Advanced Markets Subsidiaries: Political Embeddedness and Reverse Knowledge Transfer Barriers in Emerging-Market Multinationals'. <i>Industrial and Corporate Change</i> 26 (2): 311–32. <u>https://doi.org/10.1093/icc/dtx001</u> .	
Clegg, Jeremy, Hsin Mei Lin, Hinrich Voss, I-Fan Yen, and Yi Tien Shih. 2016. 'The OFDI Patterns and Firm Performance of Chinese Firms: The Moderating Effects of Multinationality Strategy and External Factors'. <i>International Business Review</i> 25 (4): 971–85. <u>https://doi.org/10.1016/j.ibusrev.2016.01.010</u> .	
Clegg, L. Jeremy, Hinrich Voss, and Janja A. Tardios. 2018. 'The Autocratic Advantage: Internationalization of State-Owned Multinationals'. <i>Journal</i> <i>of World Business</i> 53 (5): 668–81. <u>https://doi.org/10.1016/j.jwb.2018.03.009</u> .	
Cuervo-Cazurra, Alvaro, and Cheng Li. 2021. 'State Ownership and Internationalization: The Advantage and Disadvantage of Stateness'. <i>Journal of World Business</i> 56 (1): 101112. https://doi.org/10.1016/j.jwb.2020.101112.	

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

Cui, Lin, and Fuming Jiang. 2012. 'State Ownership Effect on Firms' FDI Ownership Decisions under Institutional Pressure: A Study of Chinese Outward-Investing Firms'. *Journal of International Business Studies* 43 (3): 264–84. https://doi.org/10.1057/jibs.2012.1.

Deng, Ziliang, Jiayan Yan, and Marc Van Essen. 2018. 'Heterogeneity of Political Connections and Outward Foreign Direct Investment'. *International Business Review* 27 (4): 893–903. https://doi.org/10.1016/j.ibusrev.2018.02.001.

Du, Min, Agyenim Boateng, and David Newton. 2016.'The Impact of State Ownership, Formal Institutions and Resource Seeking on Acquirers' Returns of Chinese M&A'. *Review of Quantitative Finance and Accounting* 47 (1): 159–78. <u>https://doi.org/10.1007/s11156-015-0498-0.</u>

Estrin, Saul, Klaus E. Meyer, Bo B. Nielsen, and Sabina Nielsen. 2016. 'Home Country Institutions and the Internationalization of State Owned Enterprises: A Cross-Country Analysis'. *Journal of World Business* 51 (2): 294–307. <u>https://doi.org/10.1016/j.jwb.2015.11.002</u>.

Fu, Xiaolan, Jun Hou, and Xiaohui Liu. 2018. 'Unpacking the Relationship between Outward Direct Investment and Innovation Performance: Evidence from Chinese Firms'. *World Development* 102: 111–23. https://doi.org/10.1016/j.worlddev.2017.09.021.

Guo, Wenxin, and Joseph A. Clougherty. 2022. 'Cross-Border Acquisition Activity by Chinese Multinationals and Domestic-Productivity Upgrading'. *Asia Pacific Journal of Management* 39 (2): 659–95. https://doi.org/10.1007/s10490-020-09742-w.

Haiyue, Liu, and Aqsa Manzoor. 2020. 'The Impact of OFDI on the Performance of Chinese Firms along the "Belt and Road"'. *Applied Economics* 52 (11): 1219–39.

https://doi.org/10.1080/00036846.2019.1659501.

Han, Xia, Xiaohui Liu, Tianjiao Xia, and Lan Gao. 2018. Home-Country Government Support, Interstate Relations and the Subsidiary Performance of Emerging Market Multinational Enterprises'. *Journal of Business Research* 93: 160–72.

https://doi.org/10.1016/j.jbusres.2018.04.021.

Jiang, Mingrui, Sumei Luo, and Guangyou Zhou. 2020. 'Financial Development, OFDI Spillovers and Upgrading of Industrial Structure'. *Technological Forecasting and Social Change* 155: 119974. https://doi.org/10.1016/j.techfore.2020.119974.

Lee, Jeoung Yul, Shufeng(Simon) Xiao, and Byungchul Choi. 2021. 'Unpacking the Drivers of Emerging Market Firms' International Joint Venture Formation: The Interplay between Technological Innovation Strategies and Home- and Host-Institutional Pressures'. *Journal of Business Research* 134: 378–92. https://doi.org/10.1016/j.jbusres.2021.05.049.

Journal of Evolutionary Studies in Business | eISSN: 2385-7137

Volume 9, Number 2 | July-December 2024 | 35-66 | https://doi.org/10.1344/jesb2024.44239

Li, Jing, and Chang Hoon Oh. 2016. 'Research on Emerging-Market Multinational Enterprises: Extending Alan Rugman's Critical Contributions'. *International Business Review* 25 (3): 776–84. <u>https://doi.org/10.1016/j.ibusrev.2016.01.017</u>.

Li, Linjie, Xiaming Liu, Dong Yuan, and Miaojie Yu,2017. 'Does Outward FDI Generate Higher Productivity for Emerging Economy MNEs? – Micro-Level Evidence from Chinese Manufacturing Firms'. *International Business Review* 26 (5): 839–54.

https://doi.org/10.1016/j.ibusrev.2017.02.003.

Li, Xue, Sajid Anwar, and Fei Peng. 2022. 'Cross-Border Acquisitions and the Performance of Chinese Publicly Listed Companies'. *Journal of Business Research* 141: 575–88.

https://doi.org/10.1016/j.jbusres.2021.11.053

Ma, Pengcheng, Lin Cui, Meitong Dong, and Yi-Chuan Liao. 2023. 'Government Policy, Filial Piety, and Foreign Direct Investment'. *Global Strategy Journal*, 13(3): 620-46.<u>https://doi.org/10.1002/gsj.1459</u>.

Rudy, Bruce C., Stewart R. Miller, and Dana Wang. 2016. 'Revisiting FDI Strategies and the Flow of Firm-Specific Advantages: A Focus on State-Owned Enterprises: Revisiting FDI Strategies and the Flow of Firm-Specific Advantages'. *Global Strategy Journal* 6 (1): 69–78. https://doi.org/10.1002/gsj.1106.

Su, Cong, Lingshuang Kong, Francesco Ciabuschi, and Ulf Holm. 2020. 'Demand and Willingness for Knowledge Transfer in Springboard Subsidiaries of Chinese Multinationals'. *Journal of Business Research* 109: 297–309.<u>https://doi.org/10.1016/j.jbusres.2019.12.014</u>.

Su, Cong, Lingshuang Kong, Francesco Ciabuschi, and Haifeng Yan. 2021. 'Reverse Innovation Transfer in Chinese MNCs: The Role of Political Ties and Headquarters'. *Journal of International Management* 27 (1): 100829. <u>https://doi.org/10.1016/j.intman.2021.100829</u>.

Tu, Wenjun, Xiaolan Zheng, Lei Li, and Zhiang (John) Lin. 2021. 'Do Chinese Firms Benefit from Government Ownership Following Cross-Border Acquisitions?' *International Business Review* 30 (3): 101812. https://doi.org/10.1016/j.ibusrev.2021.101812.

Wang, Chengqi, Panagiotis Piperopoulos, Shihua Chen, Alan Au Kai Ming, and Kendall Herbert. 2022. 'Outward FDI and Innovation Performance of Chinese Firms: Why Can Home-Grown Political Ties Be A Liability?' *Journal of World Business* 57 (3): 101306.

https://doi.org/10.1016/j.jwb.2021.101306.

Wang, Qingtao, and Bin Liu. 2022.'State Equity and Outward FDI under the Theme of Belt and Road Initiative'. *Asia Pacific Journal of Management* 39 (3): 877–97. <u>https://doi.org/10.1007/s10490-020-</u> 09716-y.

Xu, Qiqi, Lei Wang, Dong Huo, and Ying Zhu. 2023. 'Pursuing Opportunities in Distance: The Determinants of Overseas R&D by Chinese Multinationals'. <i>R&amp;D Management</i> 53 (1): 115–35. https://doi.org/10.1111/radm.12550. Yan, Zheng Joseph, Jiuhua Cherrie Zhu, Di Fan, and Paul Kalfadellis. 2018. 'An Institutional Work View toward the Internationalization of Emerging Market Firms'. <i>Journal of World Business</i> 53 (5): 682–94. https://doi.org/10.1016/j.jwb.2018.03.008 Yuan, Lin, Nitin Pangarkar, and Jie Wu. 2016. 'The Interactive Effect of Time and Host Country Location on Chinese MNCs' Performance: An Empirical Investigation'. <i>Journal of World Business</i> 51 (2): 331–42. https://doi.org/10.1016/j.jwb.2015.11.006.	
Zhou, Bilei, Jie Michael Guo, Jun Hua, and Angelos J. Doukas. 2015. 'Does State Ownership Drive M&A Performance? Evidence from China: Does State Ownership Drive M&A Performance?' <i>European Financial</i> <i>Management</i> 21 (1): 79–105. <u>https://doi.org/10.1111/j.1468-036X.2012.00660.x</u> .	
Zhu, JianJun (John), Caleb H. Tse, and Xu Li. 2019. 'Unfolding China's State-Owned Corporate Empires and Mitigating Agency Hazards: Effects of Foreign Investments and Innovativeness'. <i>Journal of World Business</i> 54 (3): 191–212. <u>https://doi.org/10.1016/j.jwb.2019.02.001</u> .	
Huang, Yuanyuan, En Xie, Yu Li, and K.S. Reddy. 2017. 'Does State Ownership Facilitate Outward FDI of Chinese SOEs? Institutional	Central SOEs
Development, Market Competition, and the Logic of Interdependence between Governments and SOEs'. <i>International Business Review</i> 26 (1): 176–88. <u>https://doi.org/10.1016/j.ibusrev.2016.06.005</u> .	vs local SOEs
Development, Market Competition, and the Logic of Interdependence between Governments and SOEs'. <i>International Business Review</i> 26 (1):	
Development, Market Competition, and the Logic of Interdependence between Governments and SOEs'. <i>International Business Review</i> 26 (1): 176–88. <u>https://doi.org/10.1016/j.ibusrev.2016.06.005</u> . Kwak, Jooyoung, Shih-Yi Chang, and Meihui Jin. 2023. 'The Effects of Political Ties on Innovation Performance in China: Differences between Central and Local Governments'. <i>Asian Business &amp; Management</i> 22 (1):	
Development, Market Competition, and the Logic of Interdependence between Governments and SOEs'. <i>International Business Review</i> 26 (1): 176–88. https://doi.org/10.1016/j.ibusrev.2016.06.005. Kwak, Jooyoung, Shih-Yi Chang, and Meihui Jin. 2023. 'The Effects of Political Ties on Innovation Performance in China: Differences between Central and Local Governments'. <i>Asian Business &amp; Management</i> 22 (1): 300–329. https://doi.org/10.1057/s41291-021-00167-x. Li, Jing, Jun Xia, and Edward J. Zajac. 2018. 'Institutional Compatibility and the Internationalization of Chinese SOEs: The Moderating Role of Home Subnational Institutions'. <i>Journal of World Business</i> 53 (5): 641–	

<ul> <li>Multinational Corporations'. British Journal of Management 34 (2): 1042–61. https://doi.org/10.1111/1467-8551.12605.</li> <li>Lin, Yongjia, Xiaoqing Fu, and Xiaolan Fu. 2021. 'Varieties in State Capitalism and Corporate Innovation: Evidence from an Emerging Economy'. Journal of Corporate Finance 67: 101919. https://doi.org/10.1016/j.jcorpfin.2021.101919.</li> <li>Wang, Dan, Lin Cui, Thin Vu, and Taiwen Feng. 2022. 'Political Capital and MNE Responses to Institutional Voids: The Case of Chinese State- Owned Enterprises in Africa'. Organization Studies 43 (1): 105–26. https://doi.org/10.1177/0170840620954011.</li> <li>Xia, Jun, Xufei Ma, Jane W. Lu, and Daphne W. Yiu. 2014.'Outward</li> </ul>	
Foreign Direct Investment by Emerging Market Firms: A Resource Dependence Logic'. <i>Strategic Management Journal</i> 35 (9): 1343–63. https://doi.org/10.1002/smj.2157.	
Chen, Victor Zitian, Jing Li, and Daniel M. Shapiro. 2015. 'Subnational Institutions and Outward FDI by Chinese Firms: The Mediating Role of Firm-Specific Advantages'. Edited by Dr. Chang Hoon Oh, Dr. Jing Li. <i>The</i> <i>Multinational Business Review</i> 23 (4): 254–76. <u>https://doi.org/10.1108/MBR-07-2015-0029</u> .	Subnational institutions
Li, Jing, Jun Xia, Daniel Shapiro, and Zhouyu Lin. 2018. 'Institutional Compatibility and the Internationalization of Chinese SOEs: The Moderating Role of Home Subnational Institutions'. <i>Journal of World</i> <i>Business</i> 53 (5): 641–52. <u>https://doi.org/10.1016/j.jwb.2018.02.002</u> .	
Liu, Xiaohui, Jiangyong Lu, and Amon Chizema. 2014. 'Top Executive Compensation, Regional Institutions and Chinese OFDI'. <i>Journal of World</i> <i>Business</i> 49 (1): 143–55. <u>https://doi.org/10.1016/j.jwb.2013.04.004</u>	-
Liu, Yulong, and Yang Yu. 2018. 'Institutions, Firm Resources and the Foreign Establishment Mode Choices of Chinese Firms: The Moderating Role of Home Regional Institutional Development'. <i>Journal of Business</i> <i>Research</i> 93: 111–21. <u>https://doi.org/10.1016/j.jbusres.2018.04.026</u> .	-
Ma, Xufei, Zhujun Ding, and Lin Yuan. 2016. 'Subnational Institutions, Political Capital, and the Internationalization of Entrepreneurial Firms in Emerging Economies'. <i>Journal of World Business</i> 51 (5): 843–54. <u>https://doi.org/10.1016/j.jwb.2016.07.004</u> .	
Shi, Weilei, Sunny Li Sun, Daying Yan, and Zhu Zhu. 2017.'Institutional Fragility and Outward Foreign Direct Investment from China'. <i>Journal of</i> <i>International Business Studies</i> 48 (4): 452–76. <u>https://doi.org/10.1057/s41267-016-0050-z</u> .	

92

Tang, Ryan W., Chengli Shu, and Kevin Z. Zhou. 2022. 'State Ownership of Chinese Firms and Their Outward Foreign Direct Investment: Political and Economic Contingencies'. *Asia Pacific Journal of Management* 39 (3): 1097–1123. https://doi.org/10.1007/s10490-021-09756-y.

Wu, Jie, and Xiaoyun Chen. 2014. 'Home Country Institutional Environments and Foreign Expansion of Emerging Market Firms'. *International Business Review* 23 (5): 862–72. https://doi.org/10.1016/j.ibusrev.2014.01.004.